

FY 2005 CDE Transaction Level Report Instructions

CIIS 3.3

April 13, 2006

TABLE OF CONTENTS

FY 2005 CDE TRANSACTION LEVEL REPORT INSTRUCTIONS	1
WHICH LOANS AND INVESTMENTS TO INCLUDE IN THE TLR	1
TLR SUBMISSION TO CERTIFICATION FLOW CHART	1
SUBMIT TRANSACTIONS TO CIIS	3
CROSSWALK	10
UPDATING USING PREVIOUS YEAR SUBMISSIONS	
PRE-CERTIFY TRANSACTIONS	
CERTIFY TRANSACTIONS	19
UNDERSTANDING THE DATA POINTS	20
DETAILED DATA POINT INSTRUCTIONS	22
TRANSACTION IDENTIFIER	22
TRANSACTION PROFILE	
ADDRESS	32
INVESTEE ADDRESS	
PROJECT ADDRESS	
BORROWER/INVESTEE PROFILE	
TRANSACTION STATUS	
TRANSACTION STATUS	
IMPACT PROFILE	
PROJECTED IMPACTS	
NMTC COMPLIANCE DATA	52

FY 2005 CDE TRANSACTION LEVEL REPORT INSTRUCTIONS

This document is the key reference guide for the Fiscal Year (FY) 2005 CDE Transaction Level Report (TLR).

This document does not provide the information technology specifications needed to complete an XML transfer of data to the Community Investment Impact System (CIIS). The technical documents for XML are posted on the Fund's website at www.cdfifund.gov/ciis. Please do NOT use the Excel Data Format listed in these Instructions as a guide for an XML data transfer.

WHICH LOANS AND INVESTMENTS TO INCLUDE IN THE TLR

The reporting period for the FY 2005 TLR is the Allocatee's fiscal year ending in 2005.

Include all loans, investments, and advance purchase commitments made by the Allocatee and any Sub-Allocatee(s) and funded by Qualified Equity Investments (QEIs) that were outstanding at any time during the reporting period. (This includes transactions that were submitted in the previous reporting period.)

Include:

- Qualified Active Low-Income Community Businesses (QALICBs) Real Estate and Non-Real Estate.
- Loans and/or Investments in other CDEs.
- Advance Purchase Commitments Categorized and reported as "QALICB".

Exclude (the following are reported in the Institution Level Report (ILR)):

- Loan purchases (except advance purchase commitment).
- Financial Counseling and Other Services (FCOS).
- Transfers of Allocation to Sub-Allocatee(s).

If an Allocatee is providing loans to or investments in other CDEs, report the details of both the loan to or investment in the CDE as well as the details of the resulting QALICB(s) in the TLR

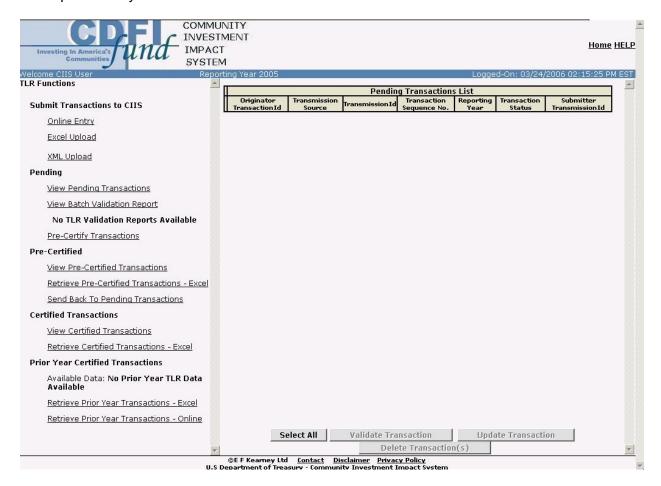
All data must be reported as of the reporting period end date unless otherwise noted.

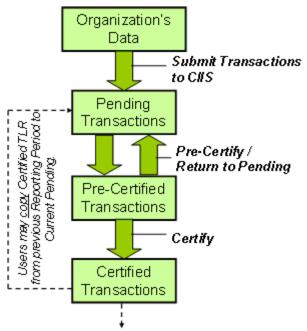
The data for the **Transaction Status Section** (Disbursements, Principal Balance Outstanding, etc.) is not static; the appropriate response may change from day-to-day in the Organization's system. Please respond "as of" the reporting period end date. *For example, for each loan, report the principal balance outstanding and number of days delinquent on the last day of the reporting period.*

TLR SUBMISSION TO CERTIFICATION FLOW CHART

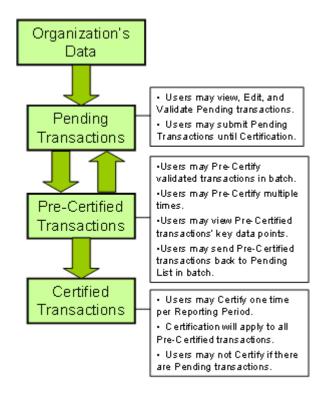
On January 1, 2006, the Fund refined the TLR submission and certification process. The following flow charts and instructions document describe the TLR process.

The menus and labels within CIIS have been modified to reflect the updates to the TLR submission and certification process. Please find screen shots of the updated labels below. If you have questions about the updates, please contact the CIIS Help Desk at (703) 373-1516 or cijshelp@kearneyco.com.





Users may generate a copy of Certified TLR to current Excel Template for reference and/or future reporting.



SUBMIT TRANSACTIONS TO CIIS

There are three options for transmitting the TLR:

- (1) XML Interface,
- (2) Excel Template Upload, and
- (3) Manual Data Entry.

Each of these is explained below.

Option (1) XML Interface

What is XML?

XML is a data transfer protocol designed for information exchange on the World Wide Web. XML allows organizations to upload data directly from their information systems to CIIS. The XML interface is the most reliable TLR option for ensuring accurate data transmission because it eliminates human error that may occur during manual data entry or copying and pasting.

Who Can Use XML?

Organizations that choose to use the XML interface are responsible for programming their systems to provide the appropriate data to CIIS or purchasing software that can do so. For programming, the Fund anticipates that organizations will need the assistance of their information technology (IT) staff or consultant.

CIIS Compatible Software

If an Organization is interested in learning about software that is compatible with CIIS, you may go to the "CIIS Compatible Software" link available at www.cdfifund.gov/ciis for a current list of software products that demonstrated that they track all of the required TLR data and can transmit this data via XML to CIIS. The Fund invites all vendors to test their products, so you may want to inform your vendor of this opportunity. Please note: It is important that Organization's use software that has been tested for the current Reporting Period. As vendors test with CIIS using the fiscal year 2005 TLR format, the website will be updated to reflect the results.

Preparing the XML TLR:

- The Fund suggests that Organizations prepare the TLR by reviewing the "Understanding the Data Points" section of the TLR Instructions and identifying:
 - "Mandatory" and "Conditionally Required" data points;
 - Compliance" data points;
 - Data point definitions;
 - Where the Organization electronically stores the data; and
 - The type of entries allowed by each data point.
 - However, do NOT use the Excel Data Format listed in these Instructions as a guide for an XML data transfer.
- The technical specifications, or XML schema, for the XML Interface are posted at:
 - www.cdfifund.gov/ciis ** "Transaction Level Report Fiscal Year 2005" ** "CDE XML Schema Definition (XSD Documents)" and
 - CIIS homepage → "TLR" menu → "Template Download" → "CDE XSD"

Reserved Characters

• XML users should **not** enter any of the following Reserved Characters in their TLR submission. If any of these Reserved Characters are used, CIIS cannot guarantee that the data will save and/or transmit properly.

, (comma)	* (asterisk)	() (parentheses)
' (apostrophe)	< (less than)	^ (carrot)
" " (quotes)	> (greater than)	@ (at sign)
# (pound sign)	= (equals)	+ (addition sign)

& (ampersand)	% (percentage)	! (exclamation point)
(vertical bar)		

Transmitting the XML TLR to CIIS:

- Users must complete the Crosswalk Setup prior to transmitting the TLR. The Crosswalk translates an Organization's data entries into values defined in CIIS. A complete description of the Crosswalk is provided in the following section.
- After completing the Crosswalk Setup, upload the XML:
 - Select "Data Entry" option from "TLR" Menu from CIIS Home Page;
 - Select "XML Upload" under "Submit Transactions to CIIS";
 - Select the data file path; and
 - Select "Upload XML data" button.

Validating the XML TLR in CIIS:

- After the XML TLR is uploaded, CIIS will validate each transaction in the transmission. The specific validations are noted in the "Understanding the Data Points" section of these instructions.
- If the transmission contains any errors, CIIS will generate an error report that specifies the errors on a transaction-by-transaction basis. Users may view the error report by selecting "View Batch Validation Report" from the TLR home page.
- The Organization will need to resubmit data to make the corrections.
- Users may correct the errors by resubmitting the XML TLR or by using the online interface.

If the Organization corrects errors manually online, please make sure that the same errors are corrected in the Organization's information system. If the errors are not corrected, the Organization is in danger of submitting the same errors the following year and of carrying erroneous data in there files.

Transaction Status

- Users may select "View Pending Transactions" from the TLR home page to check the status of the transactions as follows:
 - "Entry" Transaction is not validated.
 - "Error" Errors exist in general validations (see "Understanding the Data Points").
 - "Error: Address Verification Failed" Passed general validations. Errors exist in address verification.
 - "Address Verification Passed" Passed general validation and address verification. **Ready to submit.**

Pending Transactions List						
Originator TransactionId	Transmission Source	TransmissionId	Transaction Sequence No.	Reporting Year	Transaction Status	Submitter TransmissionId
1-124	ONLINE	1783	1	2005	Entry	

Option (2) Excel Template Upload

- A sample Excel Submission can be found at www.cdfifund.gov/ciis or from the "Training" link on the CIIS Home Page.
- The maximum file size is 2 MB.

Preparing the Excel TLR:

- The Fund suggests that Organizations prepare the TLR by reviewing the "Understanding the Data Points" section of the TLR Instructions and identifying:
 - "Mandatory" and "Conditionally Required" data points;
 - "Compliance" data points;
 - Data point definitions;
 - Where the Organization electronically stores the data; and
 - The type of entries allowed by each data point.
- The Excel Template is posted at:
 - www.cdfifund.gov/ciis → "Transaction Level Report Fiscal Year 2005" → "Allocatee Excel Upload Template" and
 - CIIS homepage 🕶 "TLR" menu 🕶 "Template Download" 🟓 "CDE Excel"

Reserved Characters

• Excel users should **not** enter any of the following Reserved Characters in their TLR submission. If any of these Reserved Characters are used, CIIS cannot guarantee that the data will save and/or transmit properly.

, (comma)	* (asterisk)	() (parentheses)
' (apostrophe)	< (less than)	^ (carrot)
"" (quotes)	> (greater than)	@ (at sign)
# (pound sign)	= (equals)	+ (addition sign)
& (ampersand)	% (percentage)	! (exclamation point)

Multiple Data Points for one Transaction:

- The **Project Address** data points, **Disbursement ID**, and **Disbursements Source** may require the Organization to submit multiple responses for a single transaction. For example, a single real estate loan will have multiple project addresses if more than one property is being developed with the loan.
- In these cases, each response must be provided on a separate row. As a result, there will be multiple rows of data for these transactions. The User must submit the <u>Originator</u> <u>Transaction ID</u> for any additional rows (must be the same for every row that corresponds to that transaction).
- Any data other than the Originator Transaction ID, Project Address, Disbursements ID, and Disbursement Source fields will cause errors if supplied in these additional rows.
- Other than for these special cases, duplicate rows related to a specific Originator Transaction ID will be rejected as an error.

Format Numeric Fields

Please pay close attention to the Crosswalk Values / Definitions" provided in the
"Understanding the Data Points" section of these instructions. Lead zeroes will not appear
for fields denoted as "Numeric." For example, a 5 digit zip code starting in zero should be
entered as "1810", and CIIS will then add a zero to the beginning of the zip code once the
transmission has been received.

Utilization of the Excel Template:

An Organization should NOT change, update, re-order, or manipulate the Excel Template in any way, unless specified in these instructions. If the Template has been changed in

ways other than those specified in the instructions, CIIS will reject the transmission. Please note this includes highlighting or color-coding the Excel Template.

• In order to delete an entry from a cell or a row in the Excel Template, the User must 1) Right-click in the cell/row; 2) Select delete; 3) Select "shift cells up" or "delete entire row"; and 4) Click "OK." The User will not be able to simply click the delete button on their keyboard to remove unwanted entries.

Transmitting the Excel TLR to CIIS:

Practice: The Fund recommends that users attempt to upload only <u>2-3 transactions</u> on the first transmission attempt. If there are errors in the format or set-up of the spreadsheet, it will be much easier to review the error report and make corrections to a small transmission. Once the user has successfully transmitted and validated the 2-3 transactions, successfully formatting, transmitting, validating the entire portfolio should be simpler.

- Users must complete the Crosswalk Setup prior to transmitting the TLR. The Crosswalk translates an Organization's data entries into values defined in CIIS. A complete description of the Crosswalk is provided in the following section.
- After completing the Crosswalk Setup, upload the Excel:
 - Select "Data Entry" option from the "TLR" Menu from CIIS Home Page;
 - Select "Excel Upload" under "Submit Transactions to CIIS";
 - Select the data file path; and
 - Select "Upload Excel data" button.

Validating the Excel TLR in CIIS:

- After the Excel TLR is uploaded, CIIS will validate each transaction in the transmission.
 The specific validations are noted in the "Understanding the Data Points" section of these instructions.
- If the transmission contains any errors, CIIS will generate an error report that specifies the errors on a transaction-by-transaction basis. Users may view the error report by selecting "View Batch Validation Report" from the TLR home page.
- The Organization will need to resubmit data to make the corrections.
- Users may correct the errors by resubmitting the Excel TLR or by using the online interface.

If the Organization corrects errors manually online, please make sure that the same errors are corrected in the Organization's information system. If the errors are not corrected, the Organization is in danger of submitting the same errors the following year and of carrying erroneous data in there files.

Transaction Status

- Users may select "View Pending Transactions" from the TLR home page to check the status of the transactions as follows:
 - "Entry" Transaction is not validated.
 - "Error" Errors exist in general validations (see "Understanding the Data Points").
 - "Error: Address Verification Failed" Passed general validations. Errors exist in address verification.

- "Address Verification Passed" - Passed general validations and address verification. **Ready to submit.**

Pending Transactions List						
Originator TransactionId	Transmission Source	TransmissionId	Transaction Sequence No.	Reporting Year	Transaction Status	Submitter TransmissionId
1-124	ONLINE	1783	1	2005	Entry	

Option (3) Manual Data Entry:

Preparing the Manual Data Entry TLR:

- The Fund suggests that Organizations prepare the TLR by reviewing the "Understanding the Data Points" section of the TLR Instructions and identifying:
 - "Mandatory" and "Conditionally Required" data points;
 - "Compliance" data points;
 - Data point definitions;
 - Where the Organization stores the data; and
 - The type of entries allowed by each data point.

Manually Entering the TLR in CIIS:

- In order to begin the Manual Data Entry option:
 - Select "Data Entry" option from "TLR" Menu from CIIS Home Page.
 - Select "Online Entry" menu option from TLR Functions to begin to enter the transaction.
- For each transaction, CIIS requires the User to complete six key data fields before allowing them to navigate through the other data points or save the transaction:
 - 1) Originator Transaction ID;
 - 2) QLICI Type;
 - 3) Investee Type;
 - 4) Purpose;
 - 5) Transaction Type; and
 - 6) Loan Status.
- Once the key data fields have been entered, the User can navigate using the Table of Contents and may then enter the data in any order.

Please **note** that the User **must** click the 'Save' button before navigating using the Table of Contents to ensure that all data entered on the page is saved.

- Once the key data points have been entered, the User can save and exit the transaction at any time.
- When a User attempts to leave a page, CIIS will notify the User of any "Mandatory" or "Conditionally Required" fields that are not complete and if any of the data cannot be validated. Specific validations are noted in the "Understanding the Data Points" section of these instructions.
- CIIS allows the User to update or complete any of the transactions at any time prior to transmission by using the "Pending Transactions" list that can be viewed after selecting the "Data Entry" of the TLR menu.
- Validating the Manually Entered TLR:
 - Users must validate each transaction for general validations (described in "Understanding the Data Points") and address verification prior to submitting the TLR.

- If the transactions contain any errors, CIIS will generate an error report that specifies the errors on a transaction-by-transaction basis. The Organization will need to update data to make the corrections.

Validating the Manually Entered TLR:

- Users must validate each transaction for general validations (described in "Understanding the Data Points") and address verification prior to submitting the TLR.
- If the transactions contain any errors, CIIS will generate an error report that specifies the errors on a transaction-by-transaction basis. The Organization will need to update data to make the corrections.

If the Organization corrects errors manually online, please make sure that the same errors are corrected in the Organization's information system. If the errors are not corrected, the Organization is in danger of submitting the same errors the following year and of carrying erroneous data in there files.

1. General Validations:

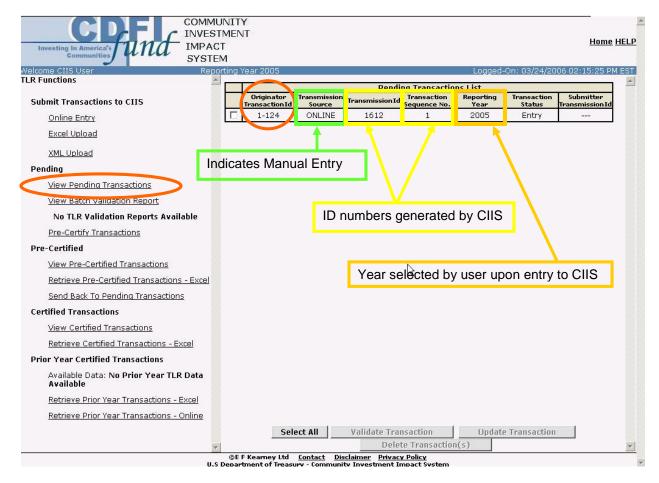
- For general validations, CIIS will only validate one transaction at a time.
- Users may complete general validations at any time. CIIS will validate all available data for a given transaction.
- The general validations must be completed a final time when all data is entered.
- CIIS provides a "Validate Transaction" button on:
 - Pending Transactions page (CIIS will validate selected transaction).
 - Each page of the manual data entry (CIIS will validate the transaction being entered).

2. Address Verification:

- CIIS will not complete the address verification until all general validations are complete (Transaction Status = "Address Verification Passed" for all transactions indicates that the address verification has passed.)
- Use the "Validate Transaction" button on Pending Transactions page (CIIS will validate the transaction selected.)

Transaction Status

- Users can use the "Pending Transactions" page to check the status of the transactions as follows:
 - "Entry" Transaction is not validated.
 - "Error" Errors exist in general validations (see "Understanding the Data Points").
 - "Error: Address Verification Failed" Passed general Validations. Errors exist in address verification.
 - "Address Verification Passed" Passed general validations and address verification. **Ready to submit.**



Updating the TLR Manually:

- Users may update data using the manual data entry system:
 - On the Pending Transactions page, select the Transaction to be updated.
 - Select the "Update Transaction" button.

CROSSWALK

The Crosswalk must be completed by Organizations using the XML interface or the Excel Upload.

What is the Crosswalk?

The Crosswalk translates your Organization's data entries into values defined in CIIS. For example, if your Organization's loan monitoring system uses the code "F" for "female borrower" and CIIS uses the code "Female," the Crosswalk will tell CIIS to accept "F" for "female borrower." The Crosswalk does not include data points that accept general numeric or text entries.

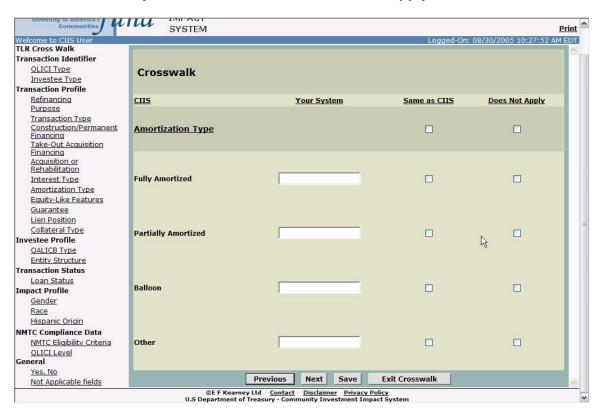
The Crosswalk allows organizations that are already capturing data required by CIIS to submit the data without changing the existing values stored in their software systems. **The Crosswalk is a one-time set-up that will be saved in CIIS from year to year.** The Organization will only be required to record changes when 1) additional data points are added to CIIS or 2) the crosswalked values from the submitting organization have changed.

Where to Find Crosswalk Values

A complete list of the Crosswalk values are posted on the Fund's website at www.cdfifund.gov/ciis. CIIS values are also described in the "Understanding the Data Points" section of these instructions.

Completing the Crosswalk

Users have three options available to crosswalk their data values to CIIS values. See the three columns below: **Your System**, **Same as CIIS**, and **Does not Apply**.



1. **Your System:** Use the "Your System" option to record the Organization's value or values as they will appear in the TLR transmission. For example, if the Organization records "BAL" for loans amortized with balloon payments, the User would enter "BAL" in the "Your System" column next to Balloon.

If the Organization has multiple values for a single CIIS value, the user will report each of the Organization's values separated by a "," (comma) in the corresponding "Your System" entry field. For example, If the Organization uses both "BAL" and "BLLN" to represent loans amortized with balloon payments, the user would enter "BAL,BLLN" in the "Your System" entry field next to Balloon.

It is critical that the Crosswalk entry represent the exact text being transmitted. All transmitted data must match the identified crosswalk option(s).

Same as CIIS: If the Organization's value is the same as the CIIS value, the User should select the "Same as CIIS" check box next to the appropriate option. The CIIS values are provided in the "Understanding the Data Points" section of these instructions. For example, if the Organization uses "BALLOON" to represent loans amortized with balloon payments, the user would select the "Same as CIIS" check box.

If the Organization's value is the same as the CIIS value for all data points in a section, the user may check the *section level* "Same as CIIS" check box and move to the next section. If the "Same as CIIS" check box is selected at the *section level*, the user will not be able to record any other data in that section.

3. **Does Not Apply:** If the data point or option does not apply to the Organization, the User should select the "Does Not Apply" check box. For example, *if the Organization does not offer loans amortized with balloon payments, the User could select the "Does Not Apply" check box.* A section level check box is provided to allow the user to select "Does Not Apply" for all values in the section. Please note, the "Does Not Apply" check box is not available for the six key data points required for a transaction. The five key data points that must be crosswalked are QLICI Type, Investee Type, Purpose, Transaction Type, and Loan Status.

UPDATING USING PREVIOUS YEAR SUBMISSIONS

Transactions that have been submitted in previous reporting years can be <u>updated</u> without re-entering/uploading the entire transaction. It is highly recommended that Users take advantage of this function to minimize your workload and User errors.

In each reporting year, your Organization must submit the entire portfolio of transactions that were **funded by Qualified Equity Investments (QEIs)** and that were active at any time during the reporting year. CIIS provides the option of beginning with the previous reporting year's certified TLR.

Retrieving Previous "Online" Transmissions

- Select "Data Entry" from the "TLR" menu on the CIIS Home Page.
- Select the "Retrieve Certified Transactions Online" option to load a past TLR submission in to the Pending Transaction list.
 - Select which reporting year you would like to use to load the data.
 - Downloaded data will display in the current reporting year's format from the Pending Transactions List.
 - Users may use the online entry system to update or delete transactions.
 - Users may not use this feature if their CIIS Reports have already been Certified for the current reporting period.

Please note, if there are Pending transactions online when you select "Online", CIIS will use the downloaded transactions to replace any Pending transactions. As a result, you will lose the Pending Transactions.

Retrieving Previous "Excel" Transmissions

- Select the "Retrieve Certified Transactions Excel" option to download an Excel spreadsheet that contains a past certified TLR.
 - Select which reporting year you would like to use to load the data.

- Downloaded data will populate in an Excel file which is generated in the current reporting year's format. Users should save this file to their computer before making any updates to the data.
- Users may upload changes to the data for current year's submission.

Updating for Submission

- Users must update the **Transaction Status** section of each downloaded transaction.
- Users must complete validations for all transactions.
 - The Fund has added additional Mandatory and Conditionally Required fields. Please review the instructions to ensure that these fields are complete in order to complete the validations.

NEW: TLR "Project" Guidance

Many Allocatees are financing Projects using more than one Note (loan or equity investment). Allocatees may have issued more than one Note to a Project for a variety of reasons. For example, Notes may represent investors, QEIs, or financing purposes (i.e., construction and permanent loan).

The Fund will recognize more than one Note being part of a single Project if all Notes within a Project have the same:

- Borrower (indicated by Client ID);
- Investee Address:
- Project Address or set of Project Addresses; and
- Total Project Cost.

For the fiscal year (FY) 2005 report, Users are required to enter each individual Note as a distinct transaction in CIIS. If an organization has multiple Notes that make up a Project, please use the final comments section of the ILR to tell the Fund which Notes make up a single project. Please identify the Notes by their Originator Transaction ID. Starting with the FY 2006 reporting period, CIIS will have a new field in the TLR that will allow you to identify which Notes belong to a single Project.

If you identify a Project with more than one Note, please follow these instructions: **Entries for** each of the following Project data points should be the same for every Note that is part of the Project.

- Enter the full amount of costs (i.e. Total Project Cost), impacts (i.e., jobs, FCOS), and revenues for each Note. Do not divide costs, impacts, and revenue among the Notes.
- If there are multiple Project Addresses, the set of Project Addresses must be the same for each Note.
- Not all of the Project data points are required by CIIS.

Project Data Points	CDE "Excel Template" Column
Client ID	С
QLICI Type	E
Investee Type	F
Investee TIN	G
Advance Purchase Commitment	K
Seller Organization	L
Investee Street Address Line 1	AF

Project Data Points	CDE "Excel Template" Column	
Investee Street Address Line 2	AG	
Investee City	AH	
Investee State	Al	
Investee Zip Code 5	AJ	
Investee Zip Code +4	AK	
Project Street Address Line 1	AL	
Project Street Address Line 2	AM	
Project City	AN	
Project State	AO	
Project Zip Code 5	AP	
Project Zip Code +4	AQ	
QALICB Type	AR	
NAICS	AT	
SIC Code	AU	
Date Business Established	AV	
Entity Structure	AW	
Minority Owned or Controlled	AX	
Women Owned or Controlled	AY	
Low-Income Owned or Controlled	AZ	
Jobs at Time of Loan/Investment	BA	
Jobs at Reporting Period End	BS	
FCOS Hours of Assistance Provided During	ВТ	
Reporting Period		
Credit Score	BU	
Gender	BV	
Race	BW	
Hispanic Origin	BX	
FCOS Hours of Assistance at Time of	BY	
Investment		
FCOS Hours of Assistance – Post	BZ	
Loan/Investment		
Annual Gross Revenue from Business At	CA	
Time of Loan/Investment		
Total Project Cost	СВ	
Total Project Cost – Public Sources	CC	
Projected Jobs to Be Created	CD	
Capacity of Community Facility	CE	
Square Feet of Real Estate – Manufacturing	CF	
Square Feet of Real Estate – Office	CG	
Square Feet of Real Estate – Retail	СН	
Asking Rent per Square Foot	CI	
Housing Units – Sale	CJ	
Housing Units – Rental	CK	
Affordable Housing Units – Sale	CL	

Project Data Points	CDE "Excel Template" Column
Affordable Housing Units – Rental	СМ
NMTC Eligibility Criteria	CR
Related Entity	СТ
Areas of Higher Distress	DI - DR

The Value of "Impact Data"

As a federal agency, the Fund is accountable to the Administration, Congress, and the public for the use of public funds. Your organization's "Impact" data is vital to the Fund demonstrating achievement of its mission to expand the capacity of financial institutions to provide credit, capital, and financial services to underserved populations and communities in the United States.

It is important that your organization provide complete Impact data for all applicable measures. On March 31, 2006, the Fund will introduce additional TLR validations to ensure that your TLR data is complete prior to submission. For example, if the user enters a transaction with a "Business" purpose, the user must provide the "Projected Jobs" for that transaction. Because the Fund recognizes that not all CDEs collect all CIIS impact data fields, "Don't know" is an acceptable response. However, the Fund encourages CDEs to begin collecting all applicable impacts so that the Fund can have a complete count of the benefits provided to your target communities.

CDEs must complete each of the TLR Impact data points that is applicable to the type of financing the CDE provides (see chart below). Previously, some of these data points were optional. Please refer to the TLR instructions for further guidance.

The following chart lists the Impact data points:

TLR Impact Data Points	CDE "Excel Template" Column
Fair Value at End of Reporting Period	BQ
Jobs at Time of Loan/Investment	BA
Jobs at Reporting Period End	BS
Projected Jobs to Be Created	CD
Capacity of Community Facility	CE
Square Feet of Real Estate – Manufacturing	CF
Square Feet of Real Estate – Office	CG
Square Feet of Real Estate – Retail	СН
Housing Units – Sale	CJ
Housing Units – Rental	CK
Affordable Housing Units – Sale	CL
Affordable Housing Units – Rental	СМ

FY 2005 CDE TLR Updates to "Mandatory" and "Conditionally Required" Data Points:

Data Point	CDE Excel Column	Mandatory & Conditionally Required
Originator Transaction ID	В	Mandatory

Data Point	CDE Excel Column	Mandatory & Conditionally Required
Investor TIN	D	Mandatory
QLICI Type	E	Mandatory
Investee Type	F	Mandatory
Investee TIN	G	Conditionally Required If: • QLICI Type = CDE
Date Originated	Н	Mandatory
Original Loan/Investment Amount	1	Mandatory
Refinancing	J	Mandatory
Advance Purchase Commitment	K	Conditionally Required If: • QLICI Type = QALICB
Seller Organization	L	Conditionally Required If: • Advance Purchase Commitment = Yes
Purpose	M	Mandatory
Transaction Type	N	Mandatory
Construction or Permanent Financing	0	Conditionally Required If: • Purpose = Real Estate – Construction/Permanent/Acquisition w/o Rehab – Commercial
Take-out or Acquisition Financing	P	Conditionally Required If: Construction or Permanent Financing = Permanent or Both
Acquisition Financing or Rehabilitation	Q	 Conditionally Required If: Purpose = Real Estate – Rehabilitation – Commercial
Rehabilitation Amount	R	Conditionally Required If: • Acquisition Financing or Rehabilitation = Acquisition and Rehabilitation
Interest Rate	S	 Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Interest Type	Т	Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Points	U	Conditionally Required If: Transaction Type = Term Loan or Debt with Equity
Origination Fees	V	Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Amortization Type	W	Conditionally Required If: Transaction Type = Term Loan,

Data Point	CDE Excel Column	Mandatory & Conditionally Required
		Line of Credit, or Debt with Equity
Equity-Like Features	X	Conditionally Required If: Transaction Type = Debt with Equity
Term	Y	 Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Guarantee	AA	 Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Lien Position	AB	 Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Collateral Type	AC	 Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Collateral Value at Origination	AD	 Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity
Investee Address	AF - AJ	Mandatory
Investee FIPS Code		Conditionally Required If: CIIS is not able to geocode Investee Address
Project Address	AL - AQ	Mandatory
Project FIPS Code		Conditionally Required If:CIIS is not able to geocode Project Address
QALICB Type	AR	Conditionally Required If: • QLICI Type = QALICB
Business Description	AS	Conditionally Required If: • QLICI Type = QALICB
Jobs at Time of Loan/Investment	BA	Conditionally Required If: • Purpose = Business
Not Yet Disbursed/Projected QEI	BB	Conditionally Required If: Transaction is not yet disbursed.
Disbursement ID	BC	Conditionally Required If: Transaction is all or partially disbursed.
Disbursement Date	BD	Conditionally Required If: Transaction is all or partially

Data Point	CDE Excel Column	Mandatory & Conditionally Required	
		disbursed.	
Total Disbursement Amount	BE	Conditionally Required If: Transaction is all or partially disbursed.	
Disbursement Source	BF	Conditionally Required If: Transaction is all or partially disbursed.	
Source Amount	BG	Conditionally Required If: Transaction is all or partially disbursed.	
Principal Balance Outstanding	ВН	Conditionally Required If: Transaction Type = Term Loan, Line of Credit, or Debt with Equity	
Loan Status	BI	Mandatory	
Fair Value at End of Reporting Period	BQ	Conditionally Required If:Transaction Type = Equity Investment	
Jobs at Reporting Period End	BS	Conditionally Required If: • Purpose = Business	
Projected Jobs to Be Created	CD	Conditionally Required If: • Purpose = Business	
Capacity of Community Facility	CE	Conditionally Required If: • Purpose = Real Estate	
Square Feet of Real Estate – Manufacturing	CF	Conditionally Required If: • Purpose = Real Estate	
Square Feet of Real Estate – Office	CG	Conditionally Required If: • Purpose = Real Estate	
Square Feet of Real Estate – Retail	СН	Conditionally Required If: • Purpose = Real Estate	
Housing Units – Sale	CJ	Conditionally Required If: • Purpose = Real Estate	
Housing Units – Rental	CK	Conditionally Required If: • Purpose = Real Estate	
Affordable Housing Units – Sale	CL	Conditionally Required If: • Purpose = Real Estate	
Affordable Housing Units – Rental	СМ	Conditionally Required If: • Purpose = Real Estate	
1990 FIPS Code	CS	Conditionally Required If: • NMTC Eligibility Criteria = 1990	
Related Entity	СТ	Mandatory	
QLICI Level	CU	Mandatory	
Better Rates & Terms	CV - DH	Mandatory	
Areas of Higher Distress	DI - DR	Mandatory	

Addresses

Investee Zip+4	NOT Mandatory

PRE-CERTIFY TRANSACTIONS

CIIS previously referred to "Pre-Certified" transactions as "Submitted" transactions. The fund is still in the process of changing the on-screen references.

How to Pre-Certify Transactions

- Select "Pre-Certify Transactions" from TLR home page to Pre-Certify Transactions.
- Users may only Pre-Certify validated transactions (Transaction Status on Pending List is "Address Verification Passed").
- Users must Pre-Certify transactions in batch. This means that all transactions on the Pending List must be Pre-Certified at one time.
- Users may Pre-Certify multiple times. After a User Pre-Certifies a batch of transactions, the User may submit additional transactions to the Pending List and Pre-Certify again.
- Users may view the Pre-Certified transactions' key data points by selecting "View Pre-Certified Transactions" on the TLR home page.
- Users may retrieve the Pre-Certified transactions in Excel by selecting "Retrieve Pre-Certified Transactions Excel" from the TLR home page. Updates can be made to the retrieved Excel document, and it can be re-uploaded in CIIS. These transactions will need to be Pre-Certified again.
- Users may send Pre-Certified transactions back to the Pending List in batch by selecting "Send Back to Pending Transactions" from the TLR home page.
 - If Pre-Certified transactions are sent back to Pending, all Pending transactions will be replaced with the transactions being moved.

CERTIFY TRANSACTIONS

The User must Certify the TLR upon completion.

CIIS has a single Certification process for the ILR and TLR. Users will be able to Certify the TLR when:

- The ILR is complete. (On the CIIS Home Page, select "ILR" menu * "ILR Status" to check for completion.)
- The TLR is complete.
- All loans, investments, and advance purchase commitments made by the Allocatee and any Sub-Allocatee(s) funded by Qualified Equity Investments (QEIs) that were outstanding at any time during the reporting period are Pre-Certified. There cannot be any transactions in the Pending List

How to "Certify"

- Select the "Certify" tab, which is available on the CIIS Home page.
- Check that the ILR and TLR are complete in CIIS.
- Enter the "As of Date of Transaction Level Report."
 - The "as of date" is the day that the TLR data was current. For example, if the data shows the transactions' delinquency and disbursement status as of 12/31/04, the "as of date" is 12/31/04.
 - The Fund requires that the TLR represent the last date of the reporting period.
- Select "Next" button.

- Review Certification Statement and select appropriate checkbox to agree with the statement.
- Select "Submit CIIS Reports" button.

Please note, if during the cleansing process or the Compliance review, it is determined that the Organization did not submit the data required, the Organization will be contacted to correct the data.

UNDERSTANDING THE DATA POINTS

Template for Data Point Boxes (see detailed descriptions of each entry below)

· · · · · · · · · · · · · · · · · · ·	inplate for Bata Form Bexes (see actained descriptions of each only below)		
Reference Letter	Data Point Name Instructions		
	MANDATORY, CONDITIONALLY REQ	UIRED, AND OPTIONAL DATA FIELDS	
	Validations:	Validation 1Validation 2	
	Excel Data Format:	Text, Numeric, Date	
	Crosswalk Value / Excel Data Format	Value 1Value 2	

Example 1

В	Originator Transaction ID Report the originator's unique identification for the transaction MANDATORY DATA FIELD	
	Validations:	 Each Originator Transaction ID may only be used for one transaction per submission year. Organizations MUST use the same Originator Transaction ID for each submission year that a particular transaction is submitted. The Originator Transaction ID may NOT exceed 20 characters in length.
	Excel Data Format	Text

Example 2:

AS	Business Description If applicable, report a brief description of the business financed. For example, "childcare center" or "grocery store."		
	CONDITIONALLY QLICI Type = QALICB REQUIRED IF:		
	COMPLIANCE		
	Validations: None		
	Excel Data Format	Numeric	

Reference Letters

Reference letters are found in the first row to the left of the Data Point Box. Reference Letters are provided for referring, searching, and ordering data points. Reference letters also correspond to the data point column in the Excel Template. *The reference letter in Example 1 is "B"*.

Data Point Name

The Data Point Name is indicated in Bold in the first row of the data point box. The Data Point name in Example 1 is "Originator Transaction ID."

Instructions

Instructions for each data point are provided directly below the Data Point Name in each Data Point Box.

Mandatory, Conditionally Required, and Optional Data Fields

- <u>Mandatory Data Fields</u> must be reported for every transaction. CIIS will not validate transactions that do not include the Mandatory data points.
 - Mandatory fields are indicated by "MANDATORY DATA FIELD" and double bold borders around the Data Point Box (as in the Example 1).
 - The Online entry system displays an "M" next to Mandatory fields.
- <u>Conditionally Required</u> If fields must be reported for a transaction if the conditions described are met.
 - Conditionally Required fields are indicated by "CONDITIONALLY REQUIRED IF" and a single bold border around the Data Point Box (as in Example 2). *The conditional requirement in Example 2 is that the QLICI Type must be a QALICB.*
- Optional Data Fields are not required in order to validate and submit the TLR.

Compliance Data Fields

- <u>Compliance</u> fields may be used to measure the Organization's compliance with an Allocation Agreement with the Fund.
 - Compliance fields are indicated by "COMPLIANCE" and blue shading (as in Example 2).
 - The Online entry system displays a "C" next to Compliance fields.
- The Fund has provided a "COMPLIANCE" next to any field that may be used for compliance purposes. The User will need to refer to their specific Assistance Agreement(s) to determine if the data field is relevant to their Organization.

Validations

The formula provided in the Validation row indicates the validation that CIIS will perform prior to accepting the TLR submission. If the Organization receives an error message from CIIS, the Validation column is likely to describe the reason why. *In Example 1, the Validations are:*

- Each Originator Transaction ID may only be used for one transaction per submission year.
- Organizations MUST use the same Originator Transaction ID for each submission year that a particular transaction is submitted.
- The Originator Transaction ID may NOT exceed 20 characters in length.

Excel Data Format

The Excel Data Format provides the actual data entries that CIIS uses.

- <u>Numeric</u> indicates that the user should enter a number for this data point, and if using Excel apply a numeric format to the Excel column.
- <u>Text</u> indicates that the user should enter text for this data point.
- <u>MM/DD/YYYY</u> indicates that the user should enter a date for this data point, and if using Excel apply a date format.

Crosswalk Values/ Definitions

The Crosswalk Values / Definitions provides a list of viable CIIS responses to a question.

- If the Organization is using the XML interface or the Excel Template, these values will be indicated in the Crosswalk.
- If the User is manually entering the data, these values will appear in dropdown menus in CIIS.

DETAILED DATA POINT INSTRUCTIONS

A	Submitter Transmission ID Report the Submitter Transmission ID if the Organiz a given reporting period. If using an XML Interface, the SubmitterTransmissionId attribute in the TransmissionIt the SubmitterTransmissionID one time in the entry, this field will not be necessary	this field should only be included as a value for nission element. If using the Excel Template,
	OPTIONAL DATA FIELD	
	Excel Data Format	MM/DD/YYYY#

TRANSACTION IDENTIFIER

В	Originator Transaction ID Report the originator's unique identification for the transaction.	
	MANDATORY DATA FIELD	
	Validations: • Each Originator Transaction ID may only be used for one transaction per submission year. • Organizations MUST use the same Originator Transaction ID for each submission year that a particular transaction is submitted. • The Originator Transaction ID may NO exceed 20 characters in length.	
	Excel Data Format	Text

С	Client ID Report the originator's unique identification for the borrower/investee.	
	OPTIONAL DATA FIELD	
	Validations: None	
	Excel Data Format	Text

D	Investor TIN	
	Report the Tax Identification Number (TIN) of the CDE that originated the transaction.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Validations: None	
	Excel Data Format	Numeric

E	QLICI Type Report whether the QLICI is an investment in another CDE or a Qualified Active Low Income Community Business (QALICB). Loan purchases (except Advance Purchases) and Financial Counseling and Other Services (FCOS) are NOT reported in the TLR. Advance Purchases should be categorized as "QALICB". MANDATORY DATA FIELD COMPLIANCE			
	Validations: None			
	Crosswalk Values o CDE CDE			
	o QALICB QALICB			

F	Investee Type Report whether the transaction is an investment in a business or another CDE. Loan purchases (except Advance Purchases) and Financial Counseling and Other Services (FCOS) are not reported in the TLR. Non-profit businesses (except CDEs) and Advance Purchases should be categorized as "Business".		
	MANDATORY DATA FIELD		
	Validations: None		
	Crosswalk Values	o BUS	Business
		o CDE	CDE

G	Investee TIN If the transaction is an investment in another CDE, report the TIN of that CDE.		
	CONDITIONALLY REQUIRED IF:	QLICI Type = CDE	
	Validations:	None	
	Crosswalk Values	Numeric	

TRANSACTION PROFILE

Н	Date Originated Report the date that a legally binding note has been signed by the borrower/investee in favor of the lender/investor.		
	MANDATORY DATA FIELD		
	 Validations: Date Originated <= Date First Payment Due Date Originated <= Current Date 		
	Excel Data Format	MM/DD/YYYY	

I	Original Loan/Investment Amount		
	Report the original amount of the loan/investment.		
	MANDATORY DATA FIELD		
	Validations:	Original Loan/Investment Amount >= Principal Balance Outstanding Original Loan/Investment Amount <= Total Project Cost Original Loan/Investment Amount <=	

	Total Project Cost Public Sources
Excel Data Format	Numeric

J	Refinancing Report whether the loan/investment is a new origination or a refinance of another organization's transaction.				
	MANDATORY DATA FIELD				
	Validations: None				
	Crosswalk Values / Definitions	o NEWORIGINATION	New Origination		
		o REFINANCEALLOC	Refinance of Allocatee (or Affiliate) Loan/Investment		
		o REFINANCEUNAFF	Refinance of Un-Affiliated Third Party Loan/Investment		

K	Advance Purchase Commitment If applicable, report whether the loan/investment is an Advance Purchase Commitment.				
	CONDITIONALLY REQUIRED IF: QLICI Type = QALICB				
	COMPLIANCE				
	Validations: QLICI Type = QALICB				
	Crosswalk Values / Definitions	YES	Yes		
	NO No				

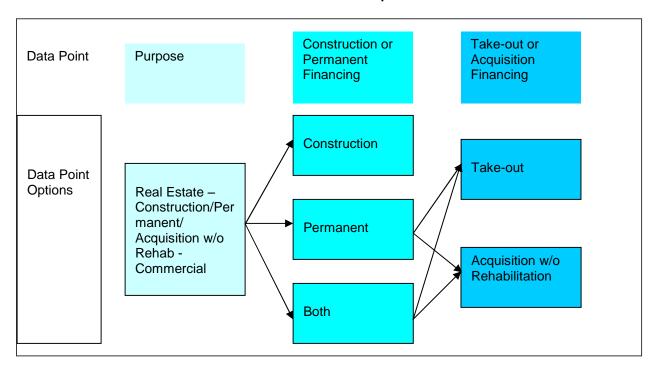
L	Seller Organization If applicable, report the name of the seller organization.		
	CONDITIONALLY REQUIRED IF: Advance Purchase Commitment = Yes		
	COMPLIANCE		
	Validations:	Advance Purchase Commitment = Yes	
	Excel Data Format	Text	

М	Purpose Identify the primary purpose of the loan/investment. If there are multiple purposes (for example, a loan funding both the purchase of a fixed asset and working capital), select the purpose with the largest percent of the transaction. Classify loans to CDEs as "Other".				
	MANDATORY DATA FIELD				
	Validations:	ions: None			
	Crosswalk Values / Definitions	o BUSFIXED	Business – Fixed Asset Loan/investment is for tangible property for business operations and is not expected to be consumed or converted to cash. Commonly financed Fixed Assets include plant, machinery and equipment, furniture and fixtures, and leasehold improvements.		

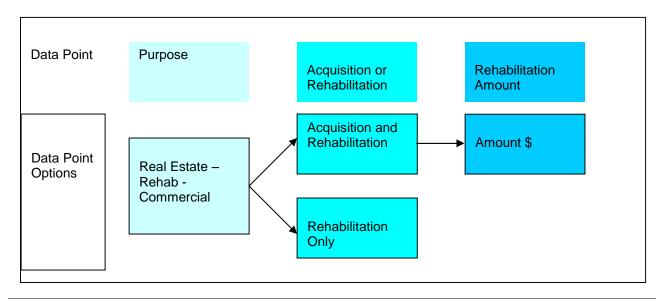
		T
0	BUSWORKCAP	Business – Working Capital Loan/investment is for ongoing operating expenses. Commonly financed Working Capital includes payroll, rent, or utility expenses.
0	RECOCOM	Real Estate – Construction/Permanent/Acquisition w/o Rehab – Commercial Loan/investment is for 1) predevelopment financing; 2) construction or permanent financing; or 3) acquisition without rehabilitation of office, retail, manufacturing, or community facility space. Include mixed-use real estate that combines both commercial and residential use.
0	RECOMULTI	Real Estate – Construction– Housing-Multi Family Loan/investment is for predevelopment financing, or construction of multifamily housing.
0	RECOSINGLE	Real Estate – Construction– Housing-Single Family Loan/investment is for predevelopment financing, or construction of single family housing.
0	RERHCOM	Real Estate–Rehabilitation– Commercial Loan/investment is to rehabilitate office, retail, manufacturing, or community facility space. Loan/investment may include acquisition costs. Do not include acquisitions without rehabilitation. Include mixed-use real estate that combines both commercial and residential uses.
0	RERHMULTI	Real Estate – Rehabilitation– Housing - Multi Family Loan/investment is to rehabilitate or acquire multifamily housing.
0	RERHSINGLE	Real Estate – Rehabilitation – Housing -Single Family Loan/investment is to rehabilitate or acquire single family housing.
0	OTHER	Other Loan/investment purpose does not match any of the purposes defined above.

N	Transaction Type Report the type of transaction.		
	MANDATORY DATA FIELD		
	Validations: None		
	Crosswalk Values / Definitions	o TERM	Term Loan
		o EQTYINV	Equity Investment
		o LOC	Line of Credit
		o DEBTEQTY	Debt with Equity
		o OTHER	Other

Following is a diagram that shows the data points that must be completed if the purpose of the transaction is "Real Estate – Construction/Permanent/Acquisition w/o Rehab – Commercial".



Following is a diagram that shows the data points that must be completed if the purpose of the transaction is "Real Estate – Rehab – Commercial".



0	Construction or Permanent Financing If applicable, report whether the loan/investment is for construction or permanent financing.			
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate – Construction/Permanent/Acquisition w/o Rehab – Commercial		
	Validations:	Purpose = • Real Estate – Construction/Permanent/Acquisition w/o Rehab – Commercial		
	Crosswalk Values / Definitions	o CONSTRUCTION Construction		
		o PERMANENT	Permanent	
		о ВОТН	Both construction and permanent	

Р	Take-out or Acquisition Financing If applicable, report whether the loan/investment is for take-out or acquisition financing.			
	CONDITIONALLY REQUIRED IF:	• Permanent • Both construction and permanent		
	Validations:	Construction or Permanent Financing = • Permanent • Both construction and permanent		
	Crosswalk Values / Definitions	TAKEOUT Take-out financing		
		o ACQUISITION	Acquisition without rehabilitation	

Q	Acquisition or Rehabilitation If applicable, report whether the loan/investment is for acquisition or rehabilitation.	
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate – Rehab – Commercial

FY 2005 CDE Transaction Level Report Instructions

Validations:	None	
Crosswalk Values / Definitions	o ACQUISITIONREHAB	Acquisition and rehabilitation
	o REHABILITATION	Rehabilitation only

R	Rehabilitation Amount If applicable, report the amount of the Original Loan/Investment Amount that was used for the rehabilitation. • Exclude leveraged dollars.	
	CONDITIONALLY REQUIRED IF:	Acquisition or Rehabilitation = • Acquisition and rehabilitation
	Validations:	Acquisition or Rehabilitation = • Acquisition and rehabilitation
	Excel Data Format	Numeric

s	Interest Rate If applicable, report the interest rate in effect at the reporting period end. Report a whole number with up to six decimal places.		
	CONDITIONALLY REQUIRED IF: Transaction Type = • Term Loan • Line of Credit • Debt with Equity		
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other	
	Excel Data Format	Numeric (six decimal places)	

Т	Interest Type If applicable, report the type of interest.		
	CONDITIONALLY REQUIRED IF: Transaction Type = • Term Loan • Line of Credit • Debt with Equity		
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other	
	Crosswalk Values / Definitions	o FIXED	Fixed
		o ADJ	Adjustable

U	Points If applicable, report the points charged to the borrower at origination. (Points are upfront fees, separate from interest, but designed to increase the overall yield to the lender. One point is one percent of the total principal amount of the loan.) Report the points as a percentage of the original loan amount. Report the percentage as a whole number with up to six decimal places.		
	CONDITIONALLY REQUIRED IF:	LY REQUIRED IF: Transaction Type = • Term Loan • Debt with Equity	
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other	
	Excel Data Format	Numeric (six decimal places)	

V	Origination Fees Report all origination fees, including processing, credit report, and other fees. Report as a total dollar amount with up to two decimals. • Exclude Points	
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity
	Validations:	None
	Excel Data Format	Numeric (Two decimal places)

W	Amortization Type If applicable, report the type of amortization.		
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity	
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other	
	Crosswalk Values / Definitions	o FULLAMORT	Fully Amortized
		o PARTAMORT	Partially Amortized
		o BALLOON	Balloon
		o OTHER	Other

X	Equity-Like Features If applicable, report the type of equity-like feature for the transaction. Equity-like features offer some upside potential above the return of principal and interest. The equity-like feature, or "kicker," can be tied either to future revenues (royalties or participation agreements) or to equity (convertible debt or debt with warrants), or may include an interest rate that adjusts based on the borrower's performance. If the loan has more than one equity-like feature, choose the one appearing first in the loan/investment agreement.		
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Debt with Equity	
	Validations:	None	
	Crosswalk Values / Definitions	o NONE	None
		o CONVDEBT	Convertible Debt Loan agreement specifies an option to convert all or part of the loan amount to equity.
		o PERFINT	Performance–Based Interest Rate Loan's interest rate adjusts based on the borrower's performance.
		o ROYALTIES	Royalties Loan has a royalty participation that gives the investor the right to a percentage of the borrower's sales or profits.
		o WARRANTS	Warrants Loan agreement gives the investor the right to purchase the portfolio company's stock at a later date at a prenegotiated price.
		o OTHER	Other Loan agreement specifies an equity-like feature not described above.

Y	Term If applicable, report the full term of the loan in months. Report the full term, not the remaining term. If the loan has been restructured during the reporting period and the loan term changed, report the new loan term.		
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity	
	Validations:	None	
	Excel Data Format Numeric		

Z	Date First Payment Due	
	If applicable, report the due date of the first loan payme	ent even if the first payment is interest only.
	OPTIONAL DATA FIELD	
	Validations: None	
	Excel Data Format	MM/DD/YYYY

AA	Guarantee If any portion of the loan is guaranteed, report the source. (A guarantee is an agreement to compensate the holder of a loan for all or a portion of the principal balance in the case of default by the borrower.) • Include personal guarantees as "Other". Personal guarantees may also be reported under Collateral Type. • Exclude performance guarantees.			
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity		
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other		
	Crosswalk Values / Definitions	o SBA	Small Business Administration (SBA)	
		o USDA	US Dept of Agriculture (USDA)	
		o OTHERGOV	Other Federal Government Source	
		o OTHER	Other	
		o NONE	None	

AB	Lien Position Report the originator's lien position. If no other lender receives priority over the originator, the lien position is "First." Report a loan with a shared first position as "First." If another lender receives priority in the case of a default, the lien position is "Second." If more than one other lender receives priority, the lien position is "Other."		
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity	
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other	
	Crosswalk Values / Definitions	o FIRST	First
		o SECOND	Second
		o OTHER	Other

AC	Collateral Type Report the type of collateral pledged for the loan/investment. Collateral is an asset pledged to a lender until a loan is repaid. If more than one type of collateral was pledged, choose the option with the highest estimated value. Rents or leases pledged as collateral should be included in "Receivables."			
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity		
	Validations:	None		
	Crosswalk Values / Definitions	o RE	Real Estate Financed	
		o REOTHER	Other Real Estate	
		o VEH	Vehicle	
		o EQUIP	Equipment	
		o INVENTORY	Inventory	
		o REC	Receivables	
		o PERSONAL	Personal Guarantee	
		o HOMEEQTY	Home Equity	
		o OTHER	Other	
		o NONE	None	

AD	Collateral Value at Origination Estimate the fair value of the collateral at the time of origination.		
	CONDITIONALLY REQUIRED IF:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity	
	Validations:	None	
	Excel Data Format	Numeric	

AE	Equity Injection Amount If applicable, report the equity injection amount. (Equity injection is an underwriting mechanism used to help borrowers who lack collateral to qualify for a loan. The equity injection measures the amount of the borrower's own assets invested in the business.) • Include both cash and non-cash injections. Example 1: Required down payment for a purchase mortgage. Example 2: The value of machinery the borrower purchased for the financed project.	
	OPTIONAL DATA FIELD	
	Validations:	None
	Excel Data Format	Numeric

ADDRESS

INVESTEE ADDRESS

Users must report one Investee Address OR Investee FIPS Code. Users must also report one or more Project Addresses OR one or more Project FIPS codes. Users may provide the same address for the Investee Address and Project Address, if appropriate.

- Investee Address/FIPS Code refers to the borrower's address. Investee address is the home
 address when the borrower is an individual and the business address when the borrower is a
 business.
- <u>Project Address/FIPS Code</u> refers to the location of the business, home, or other real estate for
 which the loan or investment is being used. For business investees, if the project address is different
 from the investee address please provide the project address. If the loan or investment is funding
 multiple projects at different locations please provide the addresses of all locations.
- <u>FIPS Code</u> refers to the 11-digit Federal Information Processing Standards codes that indicate state (first two digits), county (next three digits), and census tract (last six digits). FIPS codes must be provided only if an address is not able to be geocoded. For additional information about FIPS codes, visit www.census.gov/geo/www/fips/fips.html.

CDE Project Address Guidance

For each Project in the TLR, CIIS requires users to enter one "Investee Address" for the borrower location and one or more "Project Addresses" for the project activity location. Please refer to the following guidance for Projects with more than one Project Address:

Business Loans/Investments with More than One Project Address

- If the borrower/investee qualifies as a QALICB, the user should provide only one Project Address that represents the borrower's address.
- If the borrower/investee does not qualify as a QALICB, but elects to satisfy the QALICB requirements utilizing the "Portions of Business" rule under the IRS regulations, the user should provide a Project Address for each business location financed by the loan(s) or investment(s). Please refer to the IRS regulations for guidance on qualifying businesses as QALICBs under the "Portions of Business" rule.

Real Estate Loans/Investments with More than One Project Address

- If the project site or sites include multiple buildings or addresses that are contained within a single census tract, the user should provide one Project Address for the development.
- If the project site or sites are not completely contained within a single census tract, the user should provide one Project Address for each census tract financed by the loan(s) or investment(s).

During the TLR address verification process, CIIS will attempt to geocode each address (identify the location on a digital map). CIIS will notify the user of each transaction address that the system was not able to geocode, if any.

- CIIS cannot geocode post office box (PO Box) or rural route (RR) street addresses.
- CIIS cannot geocode rural or "new" addresses that are not available in the geocoding database.

The Fund recommends that organizations confirm that all addresses are geocodable in CIMS (the Fund's CDFI Information and Mapping System) prior to reporting in CIIS.

This extra step will save the organization time and effort in the reporting process. CIMS is available through the "Mapping" link in your organization's myCDFIFund account. For more information about CIMS, please visit www.cdfi.treas.gov/mapping.

If you receive an address verification error in CIIS:

1. Correct errors in the Address – CIIS will allow the User to "Update" the transaction and provide a corrected address.

- Check the address for typos. Make sure that the spellings are correct and remove any uncommon abbreviations.
- Please make sure that you have entered the correct address. If necessary, review the loan/investment documentation or contact the borrower.

2. Enter a FIPS Code

- If you are unable to provide a geocodable address, CIIS will require Users to enter a FIPS Code.
- Manual Entry / Excel / XML Entry
 - Users must provide an address, validate, and receive a geocoding error before CIIS will provide a field for FIPS code. NOTE: A FIPS Code can only be provided by updating your transaction(s) ONLINE.
- There is no FIPS field in the Excel Template or XML schema.
- Users must provide both an address and a FIPS code for un-geocodable addresses using the manual entry.

The 11-Digit FIPS

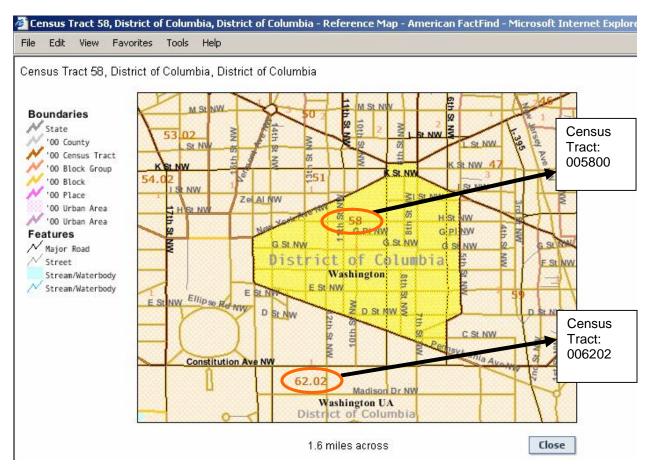
CIIS collects an 11-digit FIPS:

- State: The first two digits of the FIPS represent the state.
 - A list of state codes is available at: www.census.gov/geo/www/cenpop/statecenters.txt
- County: The next three digits of the FIPS represent the county.
 - A list of county codes available at: www.census.gov/geo/www/cenpop/county/ctyctrpg.html
- Tract: The last six digits of the FIPS represent the census tract.
 - The directions below provide one option for identifying the census tract using the U.S. Census Bureau's website.
 - If only four digits are provided for the census tract code, add two zeros before the tract number.
 - If only two digits are provided for the census tract code, add two zeros before the tract number and two zeros after.

How to Obtain a Census Tract for the FIPS Code

The Fund offers the following suggestion for obtaining a FIPS for addresses that cannot be geocoded in CIIS:

- Visit the U.S. Census Bureau's website at www.census.gov.
- Select "American Fact Finder" from the left column of the Census Bureau's Homepage.
- Select the "street address" hyperlink from the left column under "Address Search..."
- Enter the specific address and click the "Go" button.
 - If the census is unable to geocode the address, you will need to enter the address of a nearby site.
 - Continue to enter nearby addresses until the Census website is able to geocode the address.
- Select "Census Tract" from the list of geographic options and click the "Map It" button.
- Use the map provided to "eyeball" the desired location and census tract.
- Please print out a copy of the map for future reference.



AF	Investee Street Address Line 1 Report the first line of the investee's street address.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Validations:	No Post Office Boxes or Rural Routes.
	Excel Data Format	Text

AG	Investee Street Address Line 2 Report the second line of the investee's street address, if necessary.	
	OPTIONAL DATA FIELD	
	Validations: No Post Office Boxes or Rural Routes.	
	Excel Data Format	Text

АН	Investee City Report the investee's city.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Validations:	None
	Excel Data Format	Text

Al	Investee State Report the investee's state.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Validations:	None
	Excel Data Format	Text

AJ	Investee Zip Code 5	
	Report the investee's five digit zip code.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Validations:	None
	Excel Data Format	Numeric

AK	Investee Zip Code+4	
	Report the investee's four digit zip code extension. To look up the four digit extension for any United States address, see the "Zip Code Lookup" function at www.usps.gov.	
	OPTIONAL DATA FIELD	
	Validations:	None
	Excel Data Format	Numeric

Investee FIPS Code Report the investee's 11-digit FIPS code.	Investee FIPS Code Report the investee's 11-digit FIPS code.	
CONDITIONALLY REQUIRED IF:	CIIS is not able to geocode Investee Address.	
COMPLIANCE	COMPLIANCE	
Validations:	None	
Excel Data Format	Numeric	

PROJECT ADDRESS

AL	Project Street Address Line 1 Report the first line of the project's street address.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Validations:	No Post Office Boxes or Rural Routes.
	Excel Data Format	Text

AM	Project Street Address Line 2	
	Report the second line of the project's street address, if necessary.	
	OPTIONAL DATA FIELD	
	COMPLIANCE	

FY 2005 CDE Transaction Level Report Instructions

	Validations:	No Post Office Boxes or Rural Routes.	
	Excel Data Format	Text	
<u> </u>	1		
AN	Project City		
	Report the project's city. MANDATORY DATA FIELD		
	COMPLIANCE Validations:		
		None	
	Excel Data Format	Text	
	D 1 1011		
AO	Project State Report the project's state.		
	MANDATORY DATA FIELD		
	COMPLIANCE		
	Validations:	None	
	Excel Data Format	Text	
AP	Project Zip Code 5		
	Report the project's five digit zip code.		
	MANDATORY DATA FIELD		
	COMPLIANCE		
	Validations:	None	
	Excel Data Format	Numeric	
AQ	Project Zip Code+4	a lank up the four digit automaion for any	
	Report the project's four digit zip code extension. T United States address, see the "Zip Code Lookup" f		
	OPTIONAL DATA FIELD		
	Validations:	None	
	Excel Data Format	Numeric	
		1	
	Project FIPS Code		
	Report the project's 11-digit FIPS code.		
	CONDITIONALLY REQUIRED IF:	CIIS is not able to geocode Investee Address.	
	COMPLIANCE	, 188, 000.	
	Validations:	None	
	Excel Data Format	Numeric	
	= ==================================	110110	

BORROWER/INVESTEE PROFILE

AR	QALICB Type QALICB Type describes the borrower/investee. It does not describe the purpose of the loan/investment nor does it refer to the type of collateral securing a loan. (See "Purpose" and "Collateral Type" data points.)		
	Real Estate QALICB- The borrowe partnership) or entity whose primary		
	Non-Real Estate QALICB - The bo revenues, customers, etc.) whose p		
	User Discretion: If the borrower/investee QALICB is a Single Purpose Entity created by an operating business for the purpose of leasing back property to that operating business, and the operating business is itself a QALICB, the user may select either Non-Real Estate QALICB or Real Estate QALICB keeping in mind the allocatee's approved QLICI Types as stated in Section 3.2 of its allocation agreement. Please note: Regardless of how the user classifies this borrower/investee, all other Borrower Investee Profile questions, the Investee Address, and all Transaction Status, Impact Profile, and Projected Impacts questions refer to the operating business. The reason is that the financing is intended to support the operating business, not the Single Purpose Entity.		
	CONDITIONALLY REQUIRED IF:	QLICI Type = QALICB	
	COMPLIANCE		
	Validations:	None	
	Crosswalk Values / Definitions	o RE	Real Estate Borrower/investee is primarily engaged in the development, construction, management, and/or financing of real estate projects.
		o NRE	Non-Real Estate Borrower/investee business does not fit the Real Estate description above, regardless of how the business intends to use the proceeds of the transaction (i.e., business intends to use any real estate owned as collateral for a business loan).

AS	Business Description If applicable, report a brief description of the business financed. For example, "childcare center" or "grocery store."	
	CONDITIONALLY REQUIRED IF: QLICI Type = QALICB	
	COMPLIANCE	
	Validations:	None
	Excel Data Format	Numeric

AT	If applicable, report the six-digit North American Industry Classifications (NAICS) Code or report the SIC Code in the next data point. The NAICS code replaced the former Standard Industrial Classification (SIC) system and is used to report business revenue on the federal tax return. For more information, see IRS Schedule C Form, question B or www.census.gov/epcd/www/naics.html.	
	OPTIONAL DATA FIELD	
	Validations: None	
	Excel Data Format	Numeric

AU	SIC Code If applicable, report the four-digit Standard Industrial Classification (SIC) code or report the NAICS code above. The SIC system was developed in the 1930s as a way for the Federal government to classify business industries.	
	OPTIONAL DATA FIELD	
	Validations: None	
	Excel Data Format	Numeric

AV	Date Business Established If applicable, report the date formal papers were filed to establish the borrower/investee's business or the date the first sales occurred.	
	OPTIONAL DATA FIELD	
	Validations: None	
	Excel Data Format	MM/DD/YYYY

AW	Entity Structure If applicable, report the borrower/investee's business or government structure.		
	OPTIONAL DATA FIELD		
	Validations:	None	
	Crosswalk Values / Definitions	o NONPROFIT	Non-Profit or Not-for-Profit Based on the IRS categorization for tax purposes.
		o FORPROFIT	For-Profit Based on the IRS categorization for tax purposes.
		o TRIBAL	Tribal or Village Government Entity is a tribal or village government, whether or not it has been federally recognized.
		o OTHER	Other All other structures that do not fit the descriptions above, such as a government or quasi-government entity (i.e., a water authority).

AX	or more minorities. (If the busines	ss is a for-profit entity, more nonprofit entity, more than t executive Officer, Executive	percent owned or controlled by one than 50 percent of its owners must 50 percent of its Board of Directors Director, General Partner, or		
	Validations: Crosswalk Values / Definitions None O YES Yes				
		o NO No			

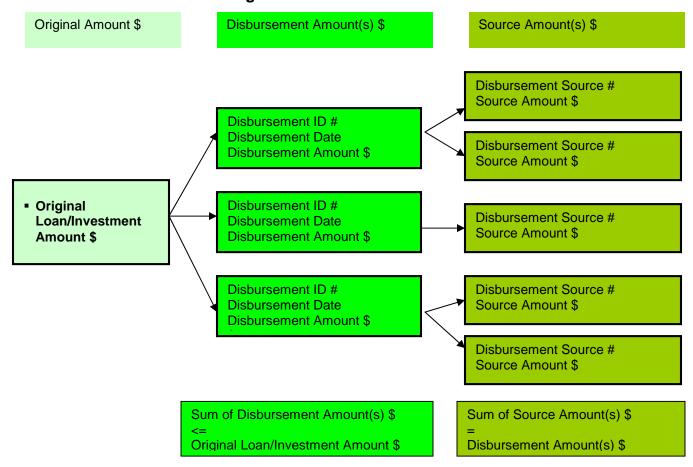
AY	Women Owned or Controlled Report "Yes" if the borrower/investee's entity is more than 50 percent owned or controlled by women. (If the business is a for-profit entity, more than 50 percent of its owners must be women. If the business is a nonprofit entity, more than 50 percent of its Board of Directors must be women (or, the Chief Executive Officer, Executive Director, General Partner, or Managing Member must be women). OPTIONAL DATA FIELD		
	Validations: None		
	Crosswalk Values / Definitions	o YES	Yes
		o NO	No

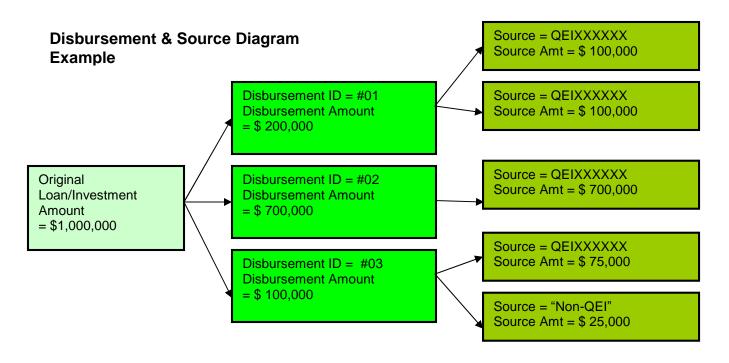
AZ	Low-Income Owned or Controlled Report "Yes" if the borrower/investee's entity is more than 50 percent owned or controlled be low-income persons. (If the business is a for-profit entity, more than 50 percent of its owners must be low-income persons. If the business is a nonprofit entity, more than 50 percent of its Board of Directors must be low income persons (or, the Chief Executive Officer, Executive Director, General Partner, or Managing Member must be low income persons). OPTIONAL DATA FIELD		
	Validations: None		
	Crosswalk Values / Definitions	o YES	Yes
		o NO	No

BA Jobs at Time of Loan/Investment Report the number of full-time equivalent (FTE) jobs in the business at the time the loan/investment was originated. One FTE is a 35-hour or more work week. In calculating FTEs, part-time employees should be combined. Exclude construction jobs. For Real Estate loans/investments - Exclude jobs created in businesses located at property. Example: 2 part-time employees that each work 17.5 hours equals one FTE (2 employees x 17.5 hours = 35 hours). Purpose = Business **CONDITIONALLY REQUIRED IF:** Purpose = Business Validations: **Excel Data Format** Number, "Don't Know", or "Not Applicable"

TRANSACTION STATUS

Disbursement & Source Diagram





ВВ	Not Yet Disbursed / Projected QEI If there are no disbursements for the transaction, report the expected QEI(s) source(s).		
	CONDITIONALLY REQUIRED IF: Disbursement ID is NOT reported		
	COMPLIANCE		
	Validations: Reported QEIs must be valid QEI for Allocatee in the Fund's Allocation Tracking System (ATS).		
	Excel Data Format	Text	

ВС	Disbursement ID For each disbursement, report an originator's unique 2 digit identification. You may report multiple Disbursement IDs for a single transaction, if applicable. (The Disbursement must be a unique number for a particular transaction.)		
	CONDITIONALLY REQUIRED IF:	Disbursement ID reported (Not "Not Yet Disbursed / Projected QEI")	
	COMPLIANCE		
	Validations:	None	
	Excel Data Format	Numeric	

BD	Disbursement Date For each Disbursement ID, report the date the funds we provide a date for disbursements that are "Not Yet Disbursements"	
	CONDITIONALLY REQUIRED IF:	Disbursement ID reported (Not "Not Yet Disbursed / Projected QEI")
	COMPLIANCE	

Validations:	None
Excel Data Format	MM/DD/YYYY

BE	Total Disbursement Amount For each Disbursement ID, report the total amount of the disbursement. Users do not need to provide a disbursement amount for disbursements that are "Not Yet Disbursed". If the transaction is fully disbursed, the sum of the Total Disbursement Amounts will equal the Original Loan/Investment Amount.		
	CONDITIONALLY REQUIRED IF: Disbursement ID reported (Not "Not Yet Disbursed / Projected QEI")		
	COMPLIANCE		
	Validations: Transaction Type = • Term Loan • Equity Investment OR • Debt with Equity Then: Total Disbursement Amount(s) <= Original Loan/Investment Amount		
	Excel Data Format	Numeric	

BF	Disbursement Source For each Disbursement ID, report the QEI(s) that sourced, or funded, the disbursement OR report "Non-QEI". You may report multiple QEI Disbursement Sources for each Disbursement ID, if applicable. If there are no disbursements for the transaction, report the expected source(s).	
	CONDITIONALLY REQUIRED IF:	Disbursement ID reported (Not "Not Yet Disbursed / Projected QEI")
	COMPLIANCE	
	Validations:	Reported QEIs must be valid QEI for Allocatee in the Fund's Allocation Tracking System (ATS).
	Excel Data Format	Text

BG	Source Amount For each Disbursement Source, report the amount from that QEI source. You do not need to provide a source amount for disbursements that are "Not Yet Disbursed". If the transaction is fully disbursed, the sum of the Source Amounts will equal the Original Loan/Investment Amount.	
	CONDITIONALLY REQUIRED IF:	Disbursement ID reported (Not "Not Yet Disbursed / Projected QEI")
	COMPLIANCE	
	Validations:	Total Source Amount(s) = Total Disbursement Amount(s)
	Excel Data Format	Numeric

TRANSACTION STATUS

ВН	Principal Balance Outstanding	
	Report the principal balance outstanding at the end of the reporting period.	
	CONDITIONALLY REQUIRED IF:	Transaction Type =

	Term LoanLine of Credit ORDebt with Equity
Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other
Excel Data Format	Numeric

BI	Loan Status Report the status of the loan at the reporting period end. MANDATORY DATA FIELD		
	Validations:	None	
	Crosswalk Values / Definitions	o ACTIVE	Active
		o CLOSED	Closed in Good Standing
		o SOLD	Sold
		 CHARGEDOFF 	Charged Off
		o REFIN	Refinanced

BJ	Days Delinquent Report the number of days that a required loan payment is past due at the reporting period end. If a borrower made a partial payment on the due date but still owes any part of the payment, count that payment as past due.	
	OPTIONAL DATA FIELD	
	Validations:	Transaction Type = • Term • Line of Credit OR • Debt with Equity
	Excel Data Format	Numeric

ВК	Number of Times 60 Days or More Delinquent Report the number of times the loan has been 60 days or more delinquent during the life of the loan.	
	OPTIONAL DATA FIELD	
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other
	Excel Data Format	Numeric

BL	Number of Times the Loan was Restructured If applicable, report the number of times the loan was restructured during the life of the loan. (Restructured refers to a change to the original terms of the loan (i.e., amount, interest rate or type, term, or payment schedule). Restructuring amends the original loan agreement, but does not pay it off.) OPTIONAL DATA FIELD	
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other
	Excel Data Format	Numeric

ВМ	Number of Times the Loan was Refinanced If applicable, report the number of times the loan was refinanced during the life of the loan. (Refinanced refers to originating a new loan that pays off an existing loan.)	
	OPTIONAL DATA FIELD	
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other
	Excel Data Format	Numeric

BN	Refinanced-Original Transaction ID If the loan was refinanced, report the Originator Transaction ID for the original loan.	
	OPTIONAL DATA FIELD	
	Validations:	Transaction Type = • Term Loan • Line of Credit • Debt with Equity OR • Other
	Excel Data Format	Text

во	Amount Charged Off Report the amount charged off during the reporting period.	
	OPTIONAL DATA FIELD	
	Validations:	Transaction Type = Term Loan Line of Credit OR Debt with Equity Other OR Loan Status = Charged Off
	Excel Data Format	Numeric

BP	Amount Recovered Report the dollar amount recovered during the reporting period.	
	OPTIONAL DATA FIELD	
	Validations:	Transaction Type = • Term Loan • Line of Credit OR • Debt with Equity • Other OR Loan Status = • Charged Off
	Excel Data Format	Numeric

BQ	Fair Value at End of Reporting Period Report the estimated fair value of the investment at the reporting period end.		
	CONDITIONALLY REQUIRED IF:	Transaction Type = Equity Investment	
	Validations:	Transaction Type =	
	Excel Data Format	Numeric, "Don't Know", or Not Applicable	

BR	Annual Gross Revenue from Business Operations Reported During the Reporting Period If applicable, report the borrower/investee's annual gross business revenue during the most recent 12-month period for which the information is available.			
	OPTIONAL DATA FIELD			
	Validations: None			
	Excel Data Format	Numeric		

BS	Jobs at Reporting Period End If applicable, report the number of full-time equivalent (F period end. One FTE is a 35-hour or more work week. I should be combined. • Exclude construction jobs. • For Real Estate loans/investments - Exclude job property. Example: 2 part-time employees that each work 17.5 17.5 hours = 35 hours).	os created in businesses located at
	CONDITIONALLY REQUIRED IF:	Purpose = Business
	Validations:	Purpose = Business

ВТ	DS/FCOS Hours of Assistance Provided During Reporting Period Report the total number of hours of Financial Counseling and Other Services (FCOS) that the CDE provided to the borrower/investee during the reporting period.	
	OPTIONAL DATA FIELD	
	Validations:	None

Excel Data Format

Numeric, "Don't Know", or Not Applicable

Excel Data Format Numeric

IMPACT PROFILE

BU	Credit Score If applicable, report the most recently collected credit score of the primary borrower(s)/investee(s). If there is more than one borrower or investee, use the credit score of the primary borrower or investee. If there is more than one primary borrower or investee, report the highest credit score. Credit Score is not applicable if the borrower is a corporation.		
	OPTIONAL DATA FIELD		
	Validations: Investee Type = Business		
	Excel Data Format	Text	

BV	Gender If applicable, report the gender of the primary borrower(s)/investee(s). If there is more than one borrower/investee, select the gender of the primary borrower/investee. If there is more than one primary borrower/investee, and at least one is male and one is female, report "Both." If the borrower/investee is a corporation, report "Not Applicable."				
	OPTIONAL DATA FIELD				
	Validations:	idations: None			
	Crosswalk Values / Definitions	0	MALE	Male	
		0	FEMALE	Female	
		0	BOTH	Both	
		0	NA	Not Applicable	

BW	Report the race of the primary borrower(s)/investee(s). If there is more than one borrower/investee, respond for the primary borrower/investee. If there is more than one primary borrower/investee, select the race of one of them. If the borrower/investee is mixed race, report one of the races. If the borrower/investee did not provide their race, report "Not Given." If the borrower/investee is a corporation, report "Not Applicable."			
	OPTIONAL DATA FIELD			
	Validations:	None		
	Crosswalk Values / Definitions	- 0.0418	ID	American Indian
	Deminions	o AMIN		American Indian
			SKAN	Alaska Native
		o ASIA	N	Asian
		o BLAC	CK	Black or African American
		o HAW	Alian	Native Hawaiian
		o PAC	FIC	Other Pacific Islander
		o WHI	ГЕ	White
		o OTH	ER	Other
		o NG		Not Given
		o NA		Not Applicable

вх	borrower/investee, respond for the borrower/investee, report "Yes" if	ne primary borrower/i either is Hispanic or anic origin, report "N	or Latino. If there is more than one nvestee. If there is more than one primary Latino. If the borrower/investee did not ot Given." If the borrower/investee is a
	OPTIONAL DATA FIELD		
	Validations:	None	
	Crosswalk Values /	\/F0	
	Definitions	o YES	Yes
		o NO	No Not Civer
		o NG	Not Given
		o NA	Not Applicable
BY	DS/FCOS Hours of Assistance at Time of Investment Report total cumulative hours of FCOS that the CDE provided to the borrower/investee from in intake to the origination of the loan/investment. OPTIONAL DATA FIELD		
	Validations:		None
	Excel Data Format		Numeric
	DS/FCOS Hours of Assistance – Post Loan/Investment Report total hours of FCOS that the CDE provided to the borrower/investee from loan/inveorigination to the end of the reporting period during which the loan/investment is first report the Fund. This is a one-time entry point per transaction.		nich the loan/investment is first reported to
	OPTIONAL DATA FIELD		T
	Validations:		None
	Excel Data Format		Numeric
CA	Annual Gross Revenue from Bu Report the borrower/investee's ar to loan/investment origination for OPTIONAL DATA FIELD	nnual gross revenue	during the most recent 12-month period prior
	Validations:		None
	Excel Data Format		Numeric
СВ	Total Project Cost Report the total cost of the projec CDE's portion of financing.	t being financed. Inc	Numeric
СВ	Total Project Cost Report the total cost of the project CDE's portion of financing. OPTIONAL DATA FIELD	t being financed. Inc	lude all sources of financing, not just the
СВ	Total Project Cost Report the total cost of the projec CDE's portion of financing.	t being financed. Inc	

Numeric

Excel Data Format

CC	Total Project Cost – Public Sources Report the amount of the Total Project Cost provided by public sources. • Include federal, state, and local government funds. • Exclude foundation grants.		
	OPTIONAL DATA FIELD		
	Validations:	None	
	Excel Data Format Numeric		

PROJECTED IMPACTS

CD	 If applicable, report the number of full-time equivalent (FTE) jobs projected to be created due to this financing or report "Don't Know." For Real Estate Loans/Investments - <i>Include</i> the number of construction jobs expected to be created by the financed construction project. For Real Estate loans/investments - <i>Exclude</i> jobs created in businesses located at property. (These jobs may be included in "Other Impacts") One FTE is a 35-hour or more work week. In calculating FTEs, part-time employees should be combined. <i>Example: 2 part-time employees that each work 17.5 hours equals one FTE (2)</i> 				
	employees x 17.5 hours = 35 hours). CONDITIONALLY REQUIRED IF: Investee Type = Business • XML / Excel – "Not Applicable" option in Crosswalk NOT selected				
	Validations:	Investee Type = Business			
	Excel Data Format	Number or "Don't Know"			

CE	Capacity of Community Facility For community facility projects, report the projected capacity of the community facility at completion or report "Don't Know". Example: Projected child care slots in a childcare center or report projected student slots in an educational facility.				
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	XML / Excel – "Not Applicable" option in Crosswalk NOT selected.		
	Validations:	Purpose = • Real Estate			
	Excel Data Format	Number or "Don't Know"			

CF	Square Feet of Real Estate - Manufacturing For real estate projects, report the number of square feet of manufacturing space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction or report "Don't Know".			
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	XML / Excel – "Not Applicable" option in Crosswalk NOT selected.	
	Validations:	Purpose = • Real Estate		
	Excel Data Format	Number or "Don't Know"		

CG	Square Feet of Real Estate - Office For real estate projects, report the number of square feet of office space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction or report "Don't Know".		
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	XML / Excel – "Not Applicable" option in Crosswalk NOT selected.
	Validations:	Purpose = • Real Estate	
	Excel Data Format	Number or "Don't Know"	

СН	Square Feet of Real Estate – Retail For real estate projects, report the number of square feet of retail space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction or report "Don't Know".		
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	XML / Excel – "Not Applicable" option in Crosswalk NOT selected.
	Validations:	Purpose = • Real Estate	
	Excel Data Format	Number or "Don't Know"	

CI	Asking Rent per Square Foot For real estate projects, report the proposed average asking rent per square foot for the commercial space funded by the transaction or report "Don't Know" or "Not Applicable".	
	OPTIONAL DATA FIELD	
	Validations:	Purpose = • Real Estate
	Excel Data Format	Number or Don't Know

CJ	Housing Units - Sale For real estate projects, report the number of for-sale housing units to be constructed, rehabilitated, or acquired with funding from the transaction or report "Don't Know".		
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	XML / Excel – "Not Applicable" option in Crosswalk NOT selected.
	Validations:	 Purpose = Real Estate Housing Units – Sale >= Affordable Housing Units – Sale 	
	Excel Data Format	Number or "Don't Know"	

СК	Housing Units - Rental For real estate projects, report the or acquired with funding from the terms.		nits to be rehabilitated, constructed, Know ".
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	 XML / Excel – "Not Applicable" option in Crosswalk NOT selected.
	Validations:	• Purpose = Real	

	Estate • Housing Units – Rental >= Affordable Housing Units – Rental	
Excel Data Format	Number or "Don't Know"	

CL	Affordable Housing Units – Sale Of the total Housing Units – Sale to be rehabilitated, constructed, or acquired with funding from this transaction, report the number that are projected to be affordable housing units or report "Don't Know".		
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	XML / Excel – "Not Applicable" option in Crosswalk NOT selected.
	Validations:	Purpose = • Real Estate	
	Excel Data Format	Number or "Don't Know"	

СМ	Affordable Housing Units - Rental Of the total Housing Units - Rental to be rehabilitated, constructed, or acquired with funding from this transaction, report the number that are projected to be affordable housing units or report "Don't Know".		
	CONDITIONALLY REQUIRED IF:	Purpose = • Real Estate	XML / Excel – "Not Applicable" option in Crosswalk NOT selected.
	Validations:	Purpose = • Real Estate	
	Excel Data Format	Number or "Don't Know"	

CN	Users may report this as an "Othe	mmunity development impact(s) that is not covered above, r Impact" in CIIS. Include only quantitative impacts that the g the reporting period. Describe the other impact here. Include	
	OPTIONAL DATA FIELD	OPTIONAL DATA FIELD	
	Validations: None		
	Excel Data Format	Text	

СО	Other Impact (1) Number of Units	
	If the Organization reported an Other Impact (1) Explain, report the number of units accomplished for this impact during the reporting period.	
	CONDITIONALLY REQUIRED IF:	Other Impact (1) Explain reported.
	Validations:	None
	Excel Data Format	Numeric

СР	Users may report this as an "Othe	ommunity development impact(s) that is not covered above, er Impact" in CIIS. Include only quantitative impacts that the g the reporting period. Describe the other impact here. Include
	OPTIONAL DATA FIELD	
	Validations:	None
	Excel Data Format	Text

CQ	Other Impact (2) Number of Units If the Organization reported an Other Impact (2) Explain, report the number of units accomplished for this impact during the reporting period.	
	CONDITIONALLY REQUIRED IF:	Other Impact (2) Explain reported.
	Validations:	None
	Excel Data Format	Numeric

NMTC COMPLIANCE DATA

CR	NMTC Eligibility Criteria Report which geographic criteria qualifies this transaction as a NMTC eligible transaction. If you select "Census 1990", the transaction must have been closed by a specific date outlined in section 3.2 of the Allocation Agreement.		
	MANDATORY DATA FIELD		
	COMPLIANCE		
	Validations:	None	
	Crosswalk Values / Definitions	o CENSUS1990	1990 Census
		o CENSUS2000	2000 Census
		o TARGETAREA	CDFI Fund Approved Target Area or Other Area
		o TARGETPOP	Targeted populations
		o TRACTS	Tracts with low population
		o HIGHMIGRATION	High migration rural county

cs	1990 FIPS Code If the Organization used the 1990 Census to qualify this transaction as a NMTC eligible transaction, report the 11-digit FIPS code that identifies the correct 1990 census tract.		
	CONDITIONALLY REQUIRED IF: NMTC Eligibility Criteria = • 1990 Census		
	COMPLIANCE		
	Validations:	NMTC Eligibility Criteria = • 1990 Census	
	Excel Data Format	Text	

СТ	Related Entity In accordance with section 3.2 of the Allocation Agreement, report "Yes" if the investee (entity receiving the financing) is a related entity. For more information on related entities, see question #37 found in "2006 NMTC Allocation Application Q & A Document" on the Fund's website. CDE allocatees should refer to IRC § 267(b) and 707(b)(1) and consult their own tax advisors for more information about the definition of a related entity.		
	MANDATORY DATA FIELD		
	COMPLIANCE		
	Validations:	None	
	Crosswalk Values / Definitions	o YES	Yes
		o NO	No

CU	QLICI Level Report whether the transaction was funded with original QEI funds or a reinvestment of a repaid QLICI.		
	MANDATORY DATA FIELD		
	COMPLIANCE		
	Validations:	None	
	Crosswalk Values / Definitions	o ORIG	Original
		o REINVST	Reinvestment

	Better Rates & Terms In accordance with Section 3.2 of the Allocation Agreement, report "Yes" or "No" for each of the following:		
	MANDATORY DATA FIELD		
	COMPLIANCE		
CV	(1) Equity products;		
CW	(2) Equity-equivalent terms and conditions;		
CX	(3) Debt with equity features (i.e., debt with royalties, debt with warrants, convertible debt);		
CY	(4) Subordinated debt;		
CZ	(5) Below market interest rates;		
DA	(6) Lower than standard origination fees;		
DB	(7) A longer than standard period of interest only loan payments;		
DC	(8) Higher than standard loan to value ratio;		
DD	(9) A longer than standard amortization period;		
DE	(10) More flexible borrower credit standards;		
DF	(11) Nontraditional forms of collateral;		
DG	(12) Lower than standard debt service coverage ratio; or		
DH	(13) Loan loss reserve requirements that are less than standard.		
	Validations:	None	
	Crosswalk Values / Definitions	o YES	Yes
		o NO	No

	Areas of Higher Distress – Standard List In accordance with Section 3.2 of the Allocation Agreement, report "Yes" or "No" for each of the		
	following:		
	MANDATORY DATA FIELD		
	COMPLIANCE		
DI	(1) Poverty rates greater than 30 percent;		
DJ	(2) Median incomes of less than 60 percent of area median income, as measured by the Metropolitan Area in which the communities are located, or as measured by the statewide area median income if the area is not in a Metropolitan Area;		
DK	(3) Unemployment rates at least 1.5 times the national average;		
DL	(4) Designated for redevelopment by a governmental agency;		
DM	(5) Designated Empowerment Zones, Reportprise Communities, or Renewal Communities;		
DN	(6) SBA designated HUB Zones;		
DO	(7) Designated as Native American or Alaskan Native areas, Hawaiian Homelands, or redevelopment areas by the appropriate Tribal or other authority;		
DP	(8) Brownfields redevelopment areas; or		
DQ	(9) Encompassed by a HOPE VI redevelopment plan;		
DR	(10) Located in a Hot Zone (defined as geographic areas designated by the Fund as having greater levels of economic distress).		
	Validations:	None	
	Crosswalk Values / Definitions	o YES	Yes
		o NO	No

DS	Areas of Higher Distress – Other In accordance with Section 3.2 of the Allocation Agreement, report any responses applicable to the transaction in the same text as appears in the Allocation Agreement.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Validations:	None
	Excel Data Format	Text